

**Table 1. Estimated Sales and Inventories of U.S. Merchant Wholesalers: 2002 through 2008**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the preliminary results of the 2007 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	2002 <sup>r</sup>	2003 <sup>r</sup>	2004 <sup>r</sup>	2005 <sup>r</sup>	2006 <sup>r</sup>	2007 <sup>r</sup>	2008
<b>42</b>	<b>Sales</b>	<b>U.S. Merchant Wholesalers</b>	<b>4,162,169</b>	<b>4,367,603</b>	<b>4,838,261</b>	<b>5,227,638</b>	<b>5,580,126</b>	<b>5,840,534</b>	<b>6,116,160</b>
<b>423</b>	<b>Sales</b>	<b>Durable goods</b>	<b>2,171,268</b>	<b>2,224,175</b>	<b>2,502,371</b>	<b>2,654,925</b>	<b>2,847,722</b>	<b>2,892,848</b>	<b>2,841,414</b>
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	598,718	605,624	644,891	652,498	685,202	670,058	577,500
4232	Sales	Furniture and Home Furnishings	71,428	73,618	79,756	84,939	91,935	92,421	85,540
4233	Sales	Lumber & Other Construction Materials	115,507	129,538	157,571	175,834	184,546	171,431	153,752
4234	Sales	Professional and Commercial Equipment and Supplies	406,447	419,702	450,048	466,790	484,208	488,799	505,723
42343	Sales	Computer and Computer Peripheral Equipment and Software	232,521	235,404	248,075	259,355	255,223	251,226	262,811
4235	Sales	Metals and Minerals, ex. Petroleum	117,455	120,113	169,858	193,313	221,639	226,637	239,119
4236	Sales	Electrical Goods	322,376	324,741	364,986	384,356	416,810	450,845	450,739
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	84,579	88,774	99,954	113,641	128,273	131,240	126,789
4238	Sales	Machinery, Equipment, and Supplies	297,936	303,459	342,430	388,093	419,561	426,679	453,690
4239	Sales	Miscellaneous Durable Goods	156,822	158,606	192,877	195,461	215,548	234,738	248,562
<b>424</b>	<b>Sales</b>	<b>Nondurable goods</b>	<b>1,990,901</b>	<b>2,143,428</b>	<b>2,335,890</b>	<b>2,572,713</b>	<b>2,732,404</b>	<b>2,947,686</b>	<b>3,274,746</b>
4241	Sales	Paper and Paper Products	114,411	115,479	125,675	131,575	134,714	137,588	138,122
4242	Sales	Drugs and Druggists' Sundries	386,858	430,436	472,518	521,153	546,873	549,905	568,866
4243	Sales	Apparel, Piece Goods, and Notions	118,346	118,166	125,440	133,555	141,793	148,680	145,656
4244	Sales	Groceries and Related Products	511,438	543,939	557,004	583,908	615,242	671,602	702,448
4245	Sales	Farm Product Raw Materials	103,403	111,043	114,026	104,128	110,844	144,860	196,147
4246	Sales	Chemicals and Allied Products	126,126	132,619	147,150	162,048	162,101	180,250	195,738
4247	Sales	Petroleum and Petroleum Products	321,246	383,753	462,220	585,443	658,087	736,312	920,457
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	87,559	90,734	95,217	102,487	107,650	113,995	117,531
4249	Sales	Miscellaneous Nondurable Goods	221,514	217,259	236,640	248,416	255,100	264,514	289,781
<b>42</b>	<b>Inventories</b>	<b>U.S. Merchant Wholesalers</b>	<b>375,714</b>	<b>389,989</b>	<b>429,213</b>	<b>467,937</b>	<b>506,546</b>	<b>537,416</b>	<b>551,204</b>
<b>423</b>	<b>Inventories</b>	<b>Durable goods</b>	<b>216,124</b>	<b>225,543</b>	<b>256,433</b>	<b>280,185</b>	<b>304,367</b>	<b>311,654</b>	<b>327,928</b>
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	36,775	43,369	46,076	50,708	52,908	54,872	57,691
4232	Inventories	Furniture and Home Furnishings	7,158	7,620	8,158	8,698	9,453	9,662	9,223
4233	Inventories	Lumber & Other Construction Materials	10,479	12,341	15,857	17,585	18,396	18,389	17,401
4234	Inventories	Professional and Commercial Equipment and Supplies	31,735	32,300	34,974	35,888	37,826	37,707	39,643
42343	Inventories	Computer and Computer Peripheral Equipment and Software	11,580	11,987	12,578	12,621	13,068	13,005	13,145
4235	Inventories	Metals and Minerals, ex. Petroleum	16,178	16,294	24,416	26,358	32,229	31,541	35,325
4236	Inventories	Electrical Goods	30,138	29,560	32,546	36,077	40,523	42,946	44,473
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	12,249	12,801	14,677	16,790	18,779	19,548	18,940
4238	Inventories	Machinery, Equipment, and Supplies	52,745	51,252	57,525	63,903	70,108	72,336	79,349
4239	Inventories	Miscellaneous Durable Goods	18,667	20,006	22,204	24,178	24,145	24,653	25,883
<b>424</b>	<b>Inventories</b>	<b>Nondurable goods</b>	<b>159,590</b>	<b>164,446</b>	<b>172,780</b>	<b>187,752</b>	<b>202,179</b>	<b>225,762</b>	<b>223,276</b>
4241	Inventories	Paper and Paper Products	6,827	6,830	7,743	8,281	8,692	8,760	9,431
4242	Inventories	Drugs and Druggists' Sundries	45,624	47,149	48,461	47,820	49,939	49,503	50,386
4243	Inventories	Apparel, Piece Goods, and Notions	15,508	15,250	15,765	17,161	18,920	19,632	20,856
4244	Inventories	Groceries and Related Products	23,444	25,471	26,585	29,204	31,619	34,636	37,149
4245	Inventories	Farm Product Raw Materials	11,823	14,114	10,105	11,601	15,943	23,073	17,288
4246	Inventories	Chemicals and Allied Products	11,142	11,156	11,894	13,086	13,489	16,280	17,624
4247	Inventories	Petroleum and Petroleum Products	17,106	16,863	21,904	28,724	31,562	37,777	28,333
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	7,405	7,662	8,141	8,716	9,471	10,441	11,580
4249	Inventories	Miscellaneous Nondurable Goods	20,711	19,951	22,182	23,159	22,544	25,660	30,629

Notes:

The 2002 revision of NAICS redefined merchant wholesale to include manufacturers' sales branches and offices. Prior to the revision, manufacturers' sales branches and offices were not included in data for merchant wholesalers.

Estimates have not been adjusted for price changes. Table 1A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at [http://www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/index.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html).

Footnotes:

<sup>r</sup> Revised data.